

# Botanical Society of America

## PROFIT AND LOSS

October 2019 - September 2020

	TOTAL		
	OCT 2019 - SEP 2020	OCT 2018 - SEP 2019 (PP)	% CHANGE
<b>Income</b>			
4100 BSA Membership Income			
4105 Dues	128,130.00	122,122.00	4.92 %
4106 GSRA Dues	24,450.00		
4125 Print Subscription Income	4,255.00	4,440.00	-4.17 %
<b>Total 4100 BSA Membership Income</b>	<b>156,835.00</b>	<b>126,562.00</b>	<b>23.92 %</b>
4300 Special Funds Contributions			
4115 Section Dues	10,057.00	8,169.00	23.11 %
4305 Endowment Income	17,544.60	382,299.55	-95.41 %
4306 Past Presidents Fund	7,225.00	9,675.00	-25.32 %
4309 Awards	29,813.24	24,226.01	23.06 %
4310 Other funds	2,984.24	4,350.00	-31.40 %
4510 NE Section Meeting Income	0.00	14,335.00	-100.00 %
4520 Other Section Meeting Income		2,000.00	-100.00 %
<b>Total 4300 Special Funds Contributions</b>	<b>67,624.08</b>	<b>445,054.56</b>	<b>-84.81 %</b>
4400 Publications Income	<b>792,089.50</b>	<b>767,633.00</b>	<b>3.19 %</b>
4450 Management Services Income	75,130.00	66,294.32	13.33 %
4500 Meeting Income	7,918.77	0.00	
4700 Grants	<b>280,391.03</b>	<b>440,245.82</b>	<b>-36.31 %</b>
Unapplied Cash Payment Income	26,996.78	0.00	
<b>Total Income</b>	<b>\$1,406,985.16</b>	<b>\$1,845,789.70</b>	<b>-23.77 %</b>
<b>GROSS PROFIT</b>	<b>\$1,406,985.16</b>	<b>\$1,845,789.70</b>	<b>-23.77 %</b>
<b>Expenses</b>			
5000 EMPLOYMENT EXPENSES	<b>672,855.43</b>	<b>775,417.23</b>	<b>-13.23 %</b>
5070 CONTRACT LABOR & STIPENDS			
5071 AJB Contract Labor-EIC	20,000.00	20,000.00	0.00 %
5072 Consultants - PlantingScience Contract Labor	117,556.10	121,207.24	-3.01 %
5076 PS Contract Labor Evaluation Costs	19,728.64	47,930.17	-58.84 %
5080 Contract Labor - General	4,125.00	4,245.00	-2.83 %
5081 Contract Labor - Web	0.00	35,436.15	-100.00 %
<b>Total 5070 CONTRACT LABOR &amp; STIPENDS</b>	<b>161,409.74</b>	<b>228,818.56</b>	<b>-29.46 %</b>
5090 Participant Support Costs	<b>3,178.35</b>	<b>59,559.97</b>	<b>-94.66 %</b>
5100 TRAVEL & MEETINGS	<b>88,380.07</b>	<b>142,791.50</b>	<b>-38.11 %</b>
5200 FACILITY EXPENSES			
5210 Rent	12,660.00	5,325.00	137.75 %
5215 Power & utilities	14,561.95	6,830.00	113.21 %
<b>Total 5200 FACILITY EXPENSES</b>	<b>27,221.95</b>	<b>12,155.00</b>	<b>123.96 %</b>

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<b>5300 INFRASTRUCTURE EXPENSES</b>	<b>84.99</b>		
5305 Computer Services - NSF Grants	6,191.52	7,515.68	-17.62 %
5310 Web Hosting	8,809.69	10,393.80	-15.24 %
5320 IT Support	12,960.00	13,291.24	-2.49 %
<b>Total 5300 INFRASTRUCTURE EXPENSES</b>	<b>28,046.20</b>	<b>31,200.72</b>	<b>-10.11 %</b>
<b>5400 OFFICE EXPENSES</b>	<b>14,252.86</b>	<b>26,278.05</b>	<b>-45.76 %</b>
<b>5500 OTHER EXPENSES</b>			
5510 Accounting fees	18,655.00	46,068.75	-59.51 %
5511 QuickBooks Fee	2,272.51	645.00	252.33 %
5525 Publication Costs/Documentation/Dissemination	306.50		
5535 Bank charges	879.75	1,349.70	-34.82 %
5536 Bc Credit Card Fee	6,742.99	6,435.30	4.78 %
5537 Interest Paid	58.18	57.09	1.91 %
5545 Insurance	11,241.64	10,288.30	9.27 %
5550 Other		5,415.21	-100.00 %
<b>Total 5500 OTHER EXPENSES</b>	<b>40,156.57</b>	<b>70,259.35</b>	<b>-42.85 %</b>
<b>5600 PUBLICATIONS</b>			
5610 Printing costs	5,618.11	13,681.44	-58.94 %
5615 Electronic fees		12,611.37	-100.00 %
5635 Advertisement		-50.00	100.00 %
5650 Contract Labor - Copy/Editing	45,673.63	33,329.32	37.04 %
5655 Editor-In-Chief Stipend	4,000.00	2,000.00	100.00 %
5660 APPS Income - Wiley Transfer		8,300.00	-100.00 %
<b>Total 5600 PUBLICATIONS</b>	<b>55,291.74</b>	<b>69,872.13</b>	<b>-20.87 %</b>
<b>5700 DEVELOPMENT</b>			
5715 Professional dues	8,809.00	10,076.00	-12.57 %
5725 Awards - general	58,799.00	59,814.00	-1.70 %
5735 Outreach	3,100.00	1,000.00	210.00 %
5740 BSA Marketing	3,422.42	3,032.52	12.86 %
<b>Total 5700 DEVELOPMENT</b>	<b>74,130.42</b>	<b>73,922.52</b>	<b>0.28 %</b>
<b>Total Expenses</b>	<b>\$1,164,923.33</b>	<b>\$1,490,275.03</b>	<b>-21.83 %</b>
<b>NET OPERATING INCOME</b>	<b>\$242,061.83</b>	<b>\$355,514.67</b>	<b>-31.91 %</b>
<b>Other Income</b>			
<b>7000 INVESTMENT INCOME</b>		<b>0.00</b>	
7015 Interest Income	328.82	707.01	-53.49 %
7025 Dividends - Morgan Stanley (stocks & cash)	98,121.05	99,389.19	-1.28 %
7035 Capital gains-Morgan Stanley mutual funds	10,943.51	30,179.19	-63.74 %
7045 Investment fees (new MS a/c)	-86,657.35	-80,165.97	-8.10 %
<b>Total 7000 INVESTMENT INCOME</b>	<b>22,736.03</b>	<b>50,109.42</b>	<b>-54.63 %</b>

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<b>7200 GAIN / (LOSS) MORGAN STANLEY FUNDS</b>			
7210 Unrealized - monthly valuation	3,709.12	87,022.69	-95.74 %
7220 Realized on sold securities	594,619.75	-94,824.30	727.08 %
<b>Total 7200 GAIN / (LOSS) MORGAN STANLEY FUNDS</b>	<b>598,328.87</b>	<b>-7,801.61</b>	<b>7,769.30 %</b>
<b>Total Other Income</b>	<b>\$621,064.90</b>	<b>\$42,307.81</b>	<b>1,367.97 %</b>
Other Expenses			
8100 BOTANY EXPENSES		0.00	
8500 Botany Conference - SUMMARY	-22,096.59	19,917.71	-210.94 %
<b>Total Other Expenses</b>	<b>\$ -22,096.59</b>	<b>\$19,917.71</b>	<b>-210.94 %</b>
<b>NET OTHER INCOME</b>	<b>\$643,161.49</b>	<b>\$22,390.10</b>	<b>2,772.53 %</b>
<b>NET INCOME</b>	<b>\$885,223.32</b>	<b>\$377,904.77</b>	<b>134.25 %</b>