

# Botanical Society of America

## PROFIT AND LOSS

October 2019 - March 2020

	TOTAL		
	OCT 2019 - MAR 2020	OCT 2018 - MAR 2019 (PP)	% CHANGE
<b>Income</b>			
4100 BSA Membership Income	<b>127,955.00</b>	<b>115,271.00</b>	<b>11.00 %</b>
4300 Special Funds Contributions			
4115 Section Dues	7,904.00	6,607.00	19.63 %
4305 Endowment Income	11,647.81	378,409.99	-96.92 %
4306 Past Presidents Fund	7,225.00	2,175.00	232.18 %
4309 Awards	13,761.24	13,132.01	4.79 %
4310 Other funds	3,135.24	3,157.00	-0.69 %
4510 NE Section Meeting Income	8,339.00		
<b>Total 4300 Special Funds Contributions</b>	<b>52,012.29</b>	<b>403,481.00</b>	<b>-87.11 %</b>
4400 Publications Income	<b>644,843.50</b>	<b>618,183.00</b>	<b>4.31 %</b>
4450 Management Services Income	48,780.00	30,746.80	58.65 %
4500 Meeting Income	7,918.77	22,388.73	-64.63 %
4700 Grants	<b>151,916.19</b>	<b>192,389.69</b>	<b>-21.04 %</b>
Unapplied Cash Payment Income	0.00	0.00	
<b>Total Income</b>	<b>\$1,033,425.75</b>	<b>\$1,382,460.22</b>	<b>-25.25 %</b>
<b>GROSS PROFIT</b>	<b>\$1,033,425.75</b>	<b>\$1,382,460.22</b>	<b>-25.25 %</b>
<b>Expenses</b>			
5000 EMPLOYMENT EXPENSES	<b>397,445.73</b>	<b>377,048.90</b>	<b>5.41 %</b>
5070 CONTRACT LABOR & STIPENDS			
5071 AJB Contract Labor-Copy Editing	20,000.00	20,000.00	0.00 %
5072 Consultants - PlantingScience Contract Labor	85,275.24	44,075.45	93.48 %
5076 PS Contract Labor Evaluation Costs	12,319.08	33,557.89	-63.29 %
5080 Contract Labor - General	1,500.00	2,345.00	-36.03 %
5081 Contract Labor - Web	-3,850.00	35,436.15	-110.86 %
<b>Total 5070 CONTRACT LABOR &amp; STIPENDS</b>	<b>115,244.32</b>	<b>135,414.49</b>	<b>-14.90 %</b>
5090 Participant Support Costs	<b>1,738.35</b>	<b>5,890.29</b>	<b>-70.49 %</b>
5100 TRAVEL & MEETINGS	<b>76,319.14</b>	<b>77,023.90</b>	<b>-0.91 %</b>
5200 FACILITY EXPENSES			
5210 Rent	750.00	3,000.00	-75.00 %
5215 Power & utilities	7,410.00	6,050.00	22.48 %
<b>Total 5200 FACILITY EXPENSES</b>	<b>8,160.00</b>	<b>9,050.00</b>	<b>-9.83 %</b>
5300 INFRASTRUCTURE EXPENSES			
5305 Computer Services - NSF Grants	1,507.50	3,479.04	-56.67 %
5310 Web Hosting	5,360.57	4,319.85	24.09 %
5320 IT Support	7,560.00	5,731.24	31.91 %
<b>Total 5300 INFRASTRUCTURE EXPENSES</b>	<b>14,428.07</b>	<b>13,530.13</b>	<b>6.64 %</b>
5400 OFFICE EXPENSES	<b>3,005.43</b>	<b>4,478.31</b>	<b>-32.89 %</b>

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<b>5500 OTHER EXPENSES</b>			
5510 Accounting fees	15,830.00	15,718.75	0.71 %
5511 QuickBooks Fee	2,272.51	645.00	252.33 %
5535 Bank charges	487.75	508.07	-4.00 %
5536 Bc Credit Card Fee	5,049.35	4,421.13	14.21 %
5537 Interest Paid		57.09	-100.00 %
5545 Insurance	5,530.56	8,888.20	-37.78 %
<b>Total 5500 OTHER EXPENSES</b>	<b>29,170.17</b>	<b>30,238.24</b>	<b>-3.53 %</b>
<b>5600 PUBLICATIONS</b>			
5610 Printing costs	2,928.77	6,778.92	-56.80 %
5615 Electronic fees		6,745.12	-100.00 %
5650 Contract Labor - Copy/Editing	24,052.28	18,522.60	29.85 %
5655 Editor-In-Chief Stipend	4,000.00	2,000.00	100.00 %
<b>Total 5600 PUBLICATIONS</b>	<b>30,981.05</b>	<b>34,046.64</b>	<b>-9.00 %</b>
<b>5700 DEVELOPMENT</b>			
5715 Professional dues	6,719.00	8,221.00	-18.27 %
5725 Awards - general	5,699.00	3,900.00	46.13 %
5735 Outreach	2,800.00	1,000.00	180.00 %
5740 BSA Marketing	2,585.42	1,515.59	70.59 %
<b>Total 5700 DEVELOPMENT</b>	<b>17,803.42</b>	<b>14,636.59</b>	<b>21.64 %</b>
<b>Total Expenses</b>	<b>\$694,295.68</b>	<b>\$701,357.49</b>	<b>-1.01 %</b>
<b>NET OPERATING INCOME</b>	<b>\$339,130.07</b>	<b>\$681,102.73</b>	<b>-50.21 %</b>
Other Income			
<b>7000 INVESTMENT INCOME</b>			
7015 Interest Income	227.75	260.11	-12.44 %
7025 Dividends - SSB (stocks & cash)	58,172.53	52,355.01	11.11 %
7035 Capital gains-SSB mutual funds	10,943.51	30,179.19	-63.74 %
7045 Investment fees (new SSB a/c)	-42,968.05	-37,993.97	-13.09 %
<b>Total 7000 INVESTMENT INCOME</b>	<b>26,375.74</b>	<b>44,800.34</b>	<b>-41.13 %</b>
<b>7200 GAIN / (LOSS) MORGAN STANLEY FUNDS</b>			
7210 Unrealized - monthly valuation	-771,896.41	-145,467.31	-430.63 %
7220 Realized on sold securities	69,833.93	-56,742.50	223.07 %
<b>Total 7200 GAIN / (LOSS) MORGAN STANLEY FUNDS</b>	<b>-702,062.48</b>	<b>-202,209.81</b>	<b>-247.20 %</b>
<b>Total Other Income</b>	<b>\$ -675,686.74</b>	<b>\$ -157,409.47</b>	<b>-329.25 %</b>
<b>NET OTHER INCOME</b>	<b>\$ -675,686.74</b>	<b>\$ -157,409.47</b>	<b>-329.25 %</b>
<b>NET INCOME</b>	<b>\$ -336,556.67</b>	<b>\$523,693.26</b>	<b>-164.27 %</b>